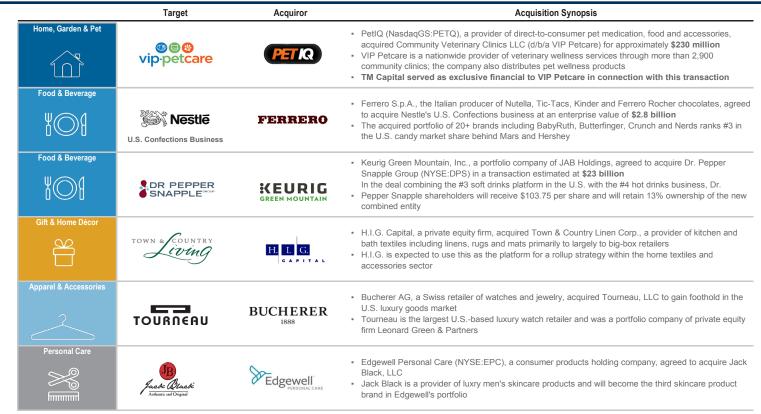
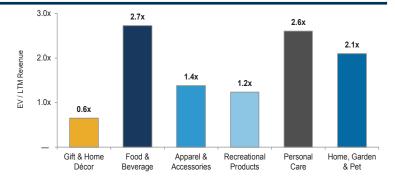
February 2018



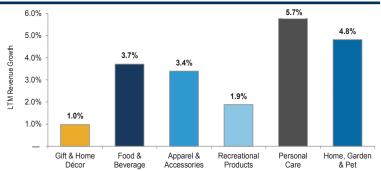
#### **Consumer Headline Transactions**



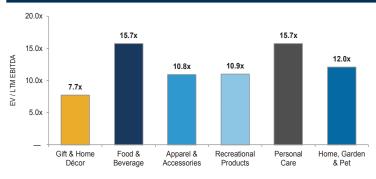
#### Enterprise Value / LTM Revenue



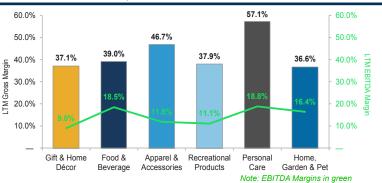
#### LTM Revenue Growth



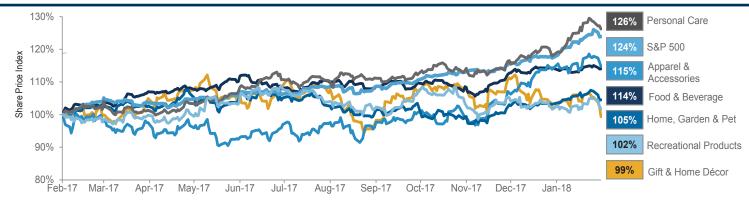
### Enterprise Value / LTM EBITDA



### Enterprise Value / LTM EBITDA



#### LTM Stock Price Index



#### Selected Consumer Transactions

#### Food & Beverage Gift & Home Decor Target Acquiror Target Acquiro Transaction Description Fransaction Description Patrón Spirits YogaHome, LLC Marpac LLC Marpac, a provider of white noise generating equipment used to Bacardi Limited Bacardi, the world's largest privately held spirits company comprising Grey Goose Vodka, Dewar's Scotch and its International AG (d/b/a YogaBed) aid falling asleep and treat tinnitus symptoms, acquired YogaBed, a designer and distributor of luxury foam "bed-in-a-box" mattresses eponymous rum, agreed to acquire 100% of Patrón Spirits, a utilizing a direct-to-consumer online retail strategy manufacturer of ultra-premium teguila, at an EV of \$5.1 billion following an initial 30% minority investment made in 2008 Green Isle Foods Nomad Foods Nomad Foods, a frozen foods company, agreed to acquire Green Rimports Inc. Sterno Products, Sterno Products, a provider of food heating products and Isle Foods, an Irish manufacturer and distributor of frozen pizzas Ltd. Limited subsidiary of Compass Diversified Holdings (NYSE:CODI) since 2014, agreed to acquire Rimports, Inc., a manufacturer and (NYSE:NOMD) under the Goodfella's Pizza brand, for \$276 million distributor of scented wax diffusers, for \$170 million including earnouts, representing a revenue multiple of 1.1x and an EBITDA multiple of approximately 5.0x Apparel & Accessories **Recreational Products** Target Acquire Transaction Description Target Acquiro YOOX Net-A-Porter Compagnie Richemont, a Swiss luxury fashion provider and the largest Earth Sports LLC Camping World Camping World, a retailer of outdoor and camping equipment, Group S.p.A. Financière shareholder of YOOX Net-A-Porter, launched a tender offer to (d/b/a Erehwon Holdings agreed to acquire Erehwon Mountain Outfitters, an outdoor acquire the remainder of the company, an Italian online retailer of (BIT:YNAP) Richemont SA Mountain Outfitters) (NYSE:CWH) equipment and lifestyle retailer in the Midwest luxury goods at an enterprise value of \$6.4 billion Links & Kings, LLC Acushnet Holdings Broken Homme Evolutions Evolutions Footwear, a manufacturer and distributor of hand-made Acushnet Holdings, a provider of branded golf equipment including leather goods, acquired Broken Homme, a provider of men's Titleist, Pinnacle and Footjoy, acquired Links & Kings, a manufacturer of leather golf and lifestyle products Footwear, Inc. Corp. (NYSE:GOLF) leather boots and accessories

Target

Bark To Basics LLC

Craig M. Gibson

Managing Director

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Pro-Pet. LLC

Acquiror

Animal Supply

Cargill Animal

Nutrition

Company, LLC

Target	Acquiror	Transaction Description
MaxiNutrition And MaxiMuscle Brands of GlaxoSmithKline plc (LSE:GSK)	Krüger GmbH & Co. KG	Krüger GmbH, a German producer and distributor of food products across Europe, acquired the MaxiNutrition and MaxiMuscle brands of GlaxoSmithKline; MaxiNutrition and MaxiMuscle produce protein- based dietary supplements
Watkins Incorporated Personal Care & Household Brand	Swander Pace Capital	Swander Pace Capital, a private equity firm, acquired the J.R. Watkins Personal Care & Household brand from Watkins Incorporated, which will retain its spices business

# Selected TM Capital Consumer Experience







A PORTIONO COMPANY OF

THL Thomas H. Lee Partners

## TM Capital's Consumer Industry Contacts

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Home, Garden & Pet



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Managing Director

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was a portfolio company of H.I.G. Capital



Philip S. Krieger

Transaction Description

Animal Supply Company, a wholesale distributor of pet food and

supplies to pet retailers, acquired Bark To Basics, a distributor of natural pet food and products to independent pet stores

Cargill's Animal Nutrition business agreed to acquire Pro-Pet, a private label manufacturer of both wet and dry pet food; Pro-Pet

Kevin Atchue

Principal pkrieger@tmcapital.com 404-995-6242

Vice President chue@tmcapital.com 617-259-2209



# Personal Care

Target	Acquiror	Transaction Description	
Nutrition And Muscle Brands axoSmithKline _SE:GSK)	0	Krüger GmbH, a German producer and distributor of food products across Europe, acquired the MaxiNutrition and MaxiMuscle brands of GlaxoSmithKline; MaxiNutrition and MaxiMuscle produce protein- based dietary supplements	
rporated	Swander Pace Capital	Swander Pace Capital, a private equity firm, acquired the J.R. Watkins Personal Care & Household brand from Watkins Incornorated which will retain its spices business	