

INDUSTRIALS MONTHLY

JANUARY 2022

Our Industrials expertise spans key sectors including building products, industrial equipment & technology, equipment rental & distribution, specialty materials and paper & packaging.

Building Products












Industrial Equipment & Technology

Equipment Rental & Distribution

Specialty Chemicals & Materials

Paper & Packaging

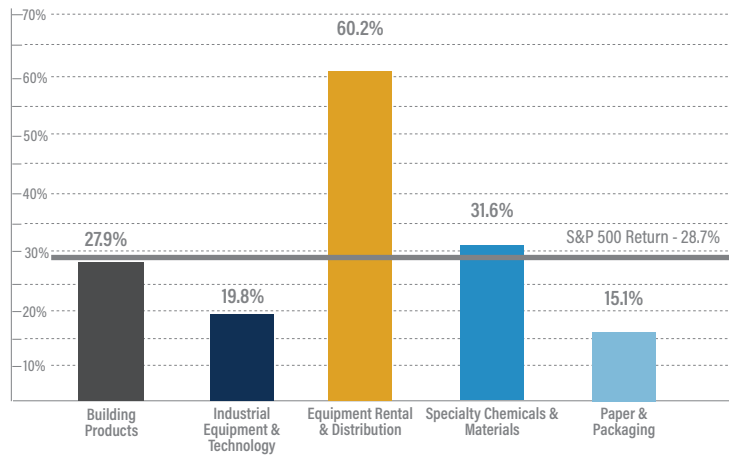
HEADLINE TRANSACTIONS

	TARGET	ACQUIROR	ACQUISITION SYNOPSISIS
Building Products			<ul style="list-style-type: none"> Holcim (SWX:HOLN), a global manufacturer of construction materials, has agreed to acquire Malarkey Roofing Products, for \$1.4 billion Malarkey Roofing Products manufactures and supplies roofing products for both residential and commercial applications
Industrial Equipment			<ul style="list-style-type: none"> Lone Star, a Dallas-based private equity firm, has agreed to acquire SPX Flow (NYSE:FLOW) for \$3.8 billion SPX Flow (NYSE:FLOW) is a designer, distributor and service provider of process technology solutions that perform mixing, blending, fluid handling, separation and thermal heat transfer for the Industrial and Food & Beverage markets Implied Enterprise Value Multiples (LTM): Revenue: 2.5x; EBITDA: 20.0x
Equipment Rental & Distribution	 A PORTFOLIO COMPANY OF  GREAT RANGE CAPITAL		<ul style="list-style-type: none"> TM Capital served as exclusive financial advisor to Fairbank Equipment Holdings, Inc., a portfolio company of Great Range Capital, in its sale to Pfingsten Partners Fairbank is a leading specialty distributor and dealer of agricultural and propane parts, specialty components and equipment add-ons, providing "need-it-now" rapid fulfillment to a broad and deeply embedded base of agricultural fertilizer and equipment distributors, farmer cooperatives, farm owners and propane dealers
Specialty Chemicals & Materials			<ul style="list-style-type: none"> Entegris (Nasdaq:ENTG), a supplier of advanced materials and process solutions for the semiconductor and other high-technology industries, agreed to acquire CMC Materials (Nasdaq:CCMP) for \$6.5 billion CMC Materials is a leading supplier of advanced materials primarily for the semiconductor industry Implied Enterprise Value Multiples (LTM): Revenue: 5.4x; EBITDA: 18.2x
Paper & Packaging			<ul style="list-style-type: none"> BillerudKorsnäs (STO:BILL), a producer of paper, packaging and board products, has agreed to acquire Verso (NYSE:VRS) for \$825 million Verso (NYSE:VRS), a producer of printing papers, specialty papers and pulp, markets a wide range of paper products Implied Enterprise Value Multiples (LTM): Revenue: 0.7x; EBITDA: 5.2x

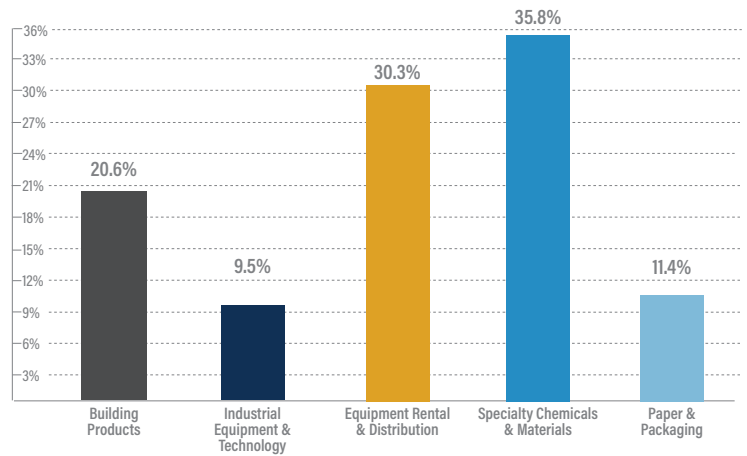
INDUSTRIALS GROWTH & VALUATION TRENDS

Note: Financial Information as of December 31, 2021

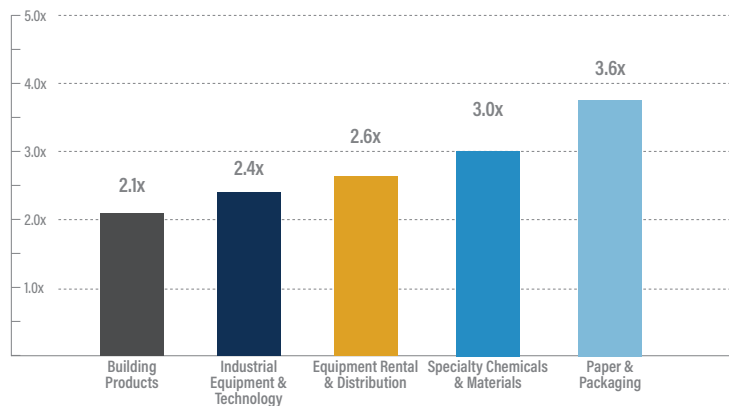
One-Year Stock Return



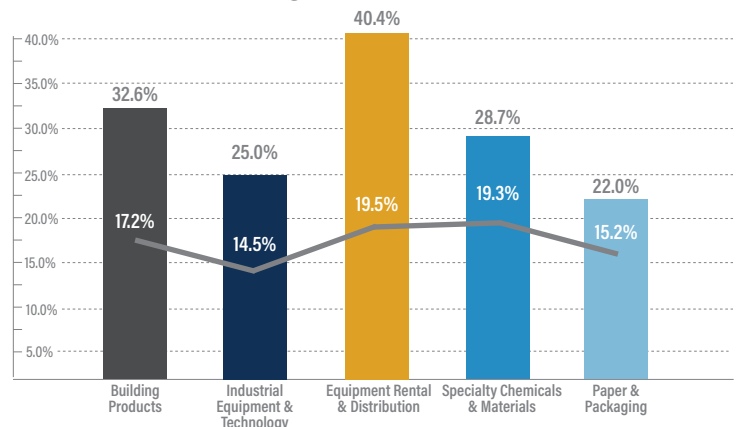
One-Year Revenue Growth



LTM Debt/EBITDA

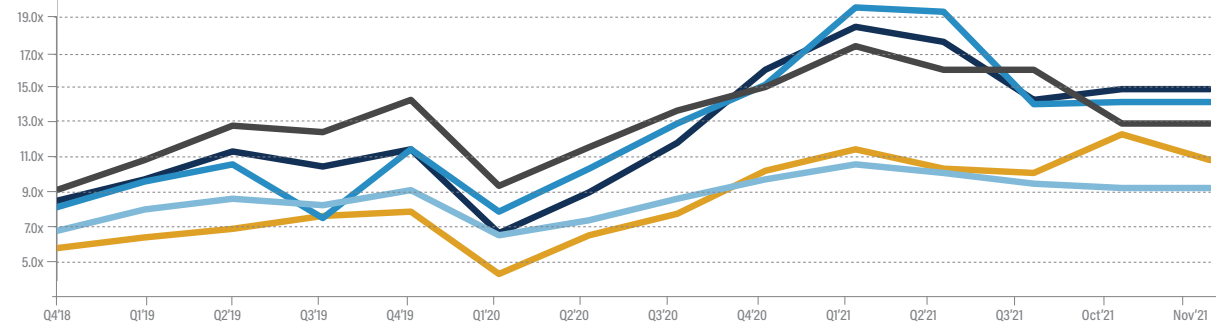


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

TEV/EBITDA



12.6x Building Products 13.6x Industrial Equipment & Technology 10.9x Equipment Rental & Distribution 13.2x Specialty Chemicals & Materials 9.6x Paper & Packaging

SELECTED INDUSTRIALS TRANSACTIONS

Target	Acquiror	Building Products Transactions
EACOM Timber	Interfor (TSE:IFP)	Interfor, a producer of lumber, timber and other wood products, has agreed to acquire EACOM Timber, a manufacturer and distributor of lumber and wood products, for \$387 million
HB&G Building Products	The Marwin Company	The Marwin Company, a manufacturer of stairways, door frames and other specialty building products, has acquired HB&G Building Products, a manufacturer and installer of fiberglass columns and synthetic porch products for residential and commercial markets
Champion Opco	Great Day Improvements	Great Day Improvements, a manufacturer and installer of enclosure systems, windows and backyard solutions, has acquired Champion Opco, a manufacturer of home improvement products including windows, doors, siding and sunrooms

Target	Acquiror	Equipment Rental & Distribution Transactions
TGM Wind Services (dba Kardie Equipment)	Holt Wind Resources	Holt Wind Resources, an affiliate of equipment rental provider Holt Cat, has acquired TGM Wind Services (dba Kardie Equipment), a rental provider of mobile elevating work platforms higher than 150 feet

Genop Sales	Alta Equipment (NYSE:ALTG)	Alta Equipment, a material handling and construction equipment dealer, has agreed to acquire Genop Sales, a dealer of new and used tractors, hay equipment, backhoes and construction equipment
Liftnr Gear	Axel Johnson	Axel Johnson, a provider of lifting, power transmission and transport solutions, has acquired Lifting Gear, a supplier of lifting and handling equipment for the construction industry

Target	Acquiror	Paper & Packaging Transactions
Danball One	Raksul (TSE:4384)	Raksul, a Japanese-based provider of printing services, has agreed to acquire Danball One, a Japanese-based manufacturer of paper, cardboard products and packing materials, for \$315 million
Glassine Canada	Nordic Paper (STO:NPAPER)	Nordic Paper, a manufacturer and marketer of natural, greaseproof and kraft paper in Sweden and internationally, has acquired Glassine Canada, a manufacturer of specialty papers and packaging products for the food industry, for \$71 million
Recycold Cool Solutions	Ranpak (NYSE:PACK)	Ranpak, a provider of product protection solutions for eCommerce and industrial supply chains globally, has acquired Recycold Cool Solutions, a manufacturer of ice packs for the safe and eco-conscious distribution of food and pharma products

Selected TM Capital Industrials Experience

Fairbank
EQUIPMENT

A PORTFOLIO COMPANY OF

GRC
GREAT RANGE CAPITAL

HAS BEEN ACQUIRED BY

PFINGSTEN

SBS HOLDINGS, LLC

San Sinto Shutter

LEWIS

A PORTFOLIO COMPANY OF

LONGWATER

HAS BEEN RECAPITALIZED BY

MORUMEST

DURO
DYNE

HAS BEEN ACQUIRED BY

nsi
INDUSTRIES

A PORTFOLIO COMPANY OF

ODYSSEY

Pebble
Technology
INTERNATIONAL

A PORTFOLIO COMPANY OF

GRAYCLIFF
PARTNERS

SEASIDE
EQUITY PARTNERS

HAS BEEN ACQUIRED BY

Oldcastle APG
A CRH COMPANY

BUCKNER
HEAVYLIFT CRANES

HAS COMPLETED A MAJORITY RECAPITALIZATION WITH

MARKET

BREWSTER
HOME FASHIONS

AND

fine
decor

HAVE BEEN RECAPITALIZED BY

IOOP
INDUSTRIAL
OPPORTUNITY
PARTNERS

Target	Acquiror	Industrial Equipment & Tech. Transactions
Engineered Controls International (Port. Co. of Windjammer Capital)	OPW Fueling	OPW Fueling, a manufacturer and distributor of fluid handling components, has acquired Engineered Controls International, a manufacturer of specialty valves and control products for the industrial and alternative fuel markets, for \$631 million

Monroe Engineering	AEA Investors	AEA Investors, a New York-based private equity firm, has acquired Monroe Engineering, a manufacturer and distributor of industrial tooling components including adjustable handles, crank handles, fasteners, lever arms and more
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CKC Engineering	MIQ Partners	MIQ Partners, an Ohio-based private equity firm, has acquired CKC Engineering, a developer and manufacturer of automated manufacturing equipment specializing in the design and build of custom systems
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Target	Acquiror	Specialty Chemicals & Materials
PTIC division of Croda International (LSE:CRDA)	Cargill	Cargill, a food and bio-ingredients conglomerate, has agreed to acquire the Performance Technologies and Industrial Chemicals ("PTIC") Business of Croda, which manufactures industrial chemicals from renewable and bio-based feedstocks, for \$1 billion

GCP Applied Technologies (NYSE:GCP)	Saint-Gobain (PAR:SGO)	Saint-Gobain, a manufacturer of building materials primary supplied to the construction industry, has agreed to acquire GCP Applied Technologies, a manufacturer of specialty construction chemicals, for \$968 million
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Life Sciences Business of Johnson Matthey (LSE:JMAT)	Altaris Capital Partners	Altaris Capital, a New York-based private equity firm, has agreed to acquire the Life Sciences business of Johnson Matthey, a manufacturer of specialty and complex active pharmaceutical ingredients for pharma and biotech customers, for \$438 million
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