

HEALTHCARE MONTHLY

AUGUST 2024

Our healthcare team architects market-defining outcomes for some of the most innovative medical device, life science and diagnostics, healthcare services and pharmaceutical companies in the world.

BioTech / Pharma **Healthcare Services** Life Sciences / Diagnostics



Medical Devices

HEADLINE TRANSACTIONS

ACQUIROR

ACQUISITION SYNOPSIS





- Eli Lilly and Company (NYSE:LLY) has entered a definitive agreement to acquire Morphic Holding, Inc. (NASD:MORF)
- · Morphic is a biopharmaceutical company developing oral integrin therapeutics for serious chronic diseases including autoimmune, cardiovascular & metabolic diseases, fibrosis and cancer
- Lilly discovers, develops and markets pharmaceuticals targeting several treatment areas including Alzheimer's, cancer, diabetes, immunology and obesity
- Total Consideration: \$3.2 billion cash
- Per Share Price Premium: 79.0%





- · Mankind Pharma Limited (NSE:MANKIND) has entered a definitive agreement to acquire Bharat Serums and Vaccines Limited
- Bharat Serums is a biopharmaceutical company researching, developing and manufacturing injectables for women's healthcare, assisted reproductive treatment, critical care and emergency medicine
- Mankind Pharma is a Delhi-based pharmaceutical company engaged in developing, manufacturing and marketing a diverse range of pharmaceutical formulations across various acute and chronic therapeutic areas, as well as several consumer healthcare products
- · Total Consideration: \$1.6 billion cash

ROTECH



- Owens & Minor, Inc. (NYSE:OMI) has entered a definitive agreement to acquire Rotech Healthcare Holdings, Inc.
- · Rotech provides durable medical equipment including oxygen & respiratory therapy equipment, wound care equipment and diabetes devices
- · Owens & Minor is a global healthcare solutions company providing products and services that support care from the hospital to the home, with a focus on infection prevention and surgical solutions
- Total Consideration: \$1.4 billion cash





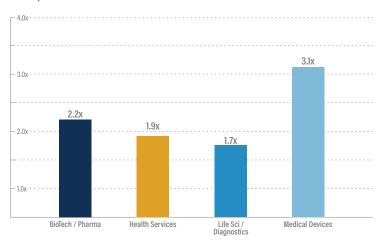
- Agilent Technologies, Inc. (NYSE:A) has entered a definitive agreement to acquire BIOVECTRA Inc.
- BIOVECTRA is a CDMO specializing in the commercial scale production of biologics, small molecules, bioreagents, lipids, pDNA & LNP
- **SIOVECTRA**Agilent Technologies

 Agilent is a provider of instruments, software, services and consumables for life science research required to ensure the safety of water, food and pharmaceuticals
 - Total Consideration: \$925 million cash

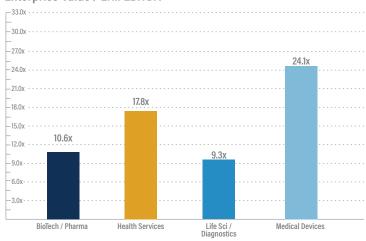


HEALTHCARE GROWTH & VALUATION TRENDS

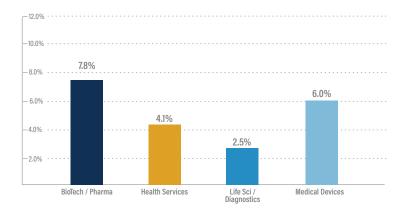
Enterprise Value / LTM Revenue



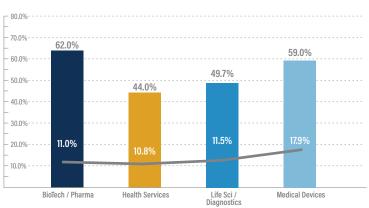
Enterprise Value / LTM EBITDA



LTM Revenue Growth

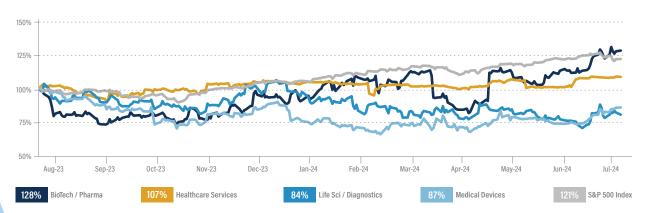


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

LTM Stock Price Index





SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
Ironshore Therapeutics Inc.	Collegium Pharmaceutical, Inc. (NASD:COLL)	Ironshore is a pharmaceutical company commercializing therapeutics including Jornay PM, a prescription stimulant for the treatment of ADHD Total Consideration: \$525 million cash
Valinor Pharma, LLC	Grünenthal GmbH	Valinor is pharmaceutical company commercializing medicines including Movantik*, a prescription medicine intended to treat opioid-induced constipation Total Consideration: \$250 million cash
APEIRON Biologicals AG	Ligand Pharmaceuticals Incorporated (NASD:LGND)	APEIRON is a biopharmaceutical company that co-developed QARZIBA, a treatment for high-risk neuroblastoma Total Consideration: \$100 million cash
Target	Acquiror	Life Sci / Diagnostics Transactions
Target Tantti Laboratory Inc.	Acquiror Repligen Corporation (NASD:RGEN)	Life Sci / Diagnostics Transactions Tantii is a biomaterials engineering company developing bioprocessing solutions for the purification of large biomolecules such as viral vectors and nucleic acids
Tantti Laboratory	Repligen Corporation	Tantii is a biomaterials engineering company developing bioprocessing solutions for the purification of large biomolecules such as viral vectors and nucleic

Target	Acquiror	Health Services Transactions
Augmedix, Inc. (NASD:AUGX)	Commure, Inc.	Augmedix is a provider of AI medical documentation and data solutions to connect clinicians with patients Total Consideration: \$139 million cash Per Share Price Premium: 156.4%
The Assets of Signature Healthcare at Home	The Pennant Group, Inc. (NASD:PNTG)	Signature is a provider of home health and hospice services in the Pacific Northwest Total Consideration: \$80 million cash
Phoenix Oral & Facial Surgery	Allied OMS (DuneGlass Capital)	Phoenix Oral & Facial Surgery provides comprehensive oral and facial surgical care to patients across the Greater Phoenix area
Target	Acquiror	Medical Device Transactions
Assets of EndoGastric Solutions, Inc.	Merit Medical Systems, Inc. (NASD:MMSI)	EndoGastric Solutions' EsophyX® device delivers minimally invasive, non-pharmacological treatment for patients suffering from GERD Total Consideration: \$105 million cash
Innovalve Bio	Edwards	
Medical Ltd.	Lifesciences (NYSE:EW)	Innovalve is an early-stage developer of catheter-delivered heart valve therapies

Selected TM Capital Healthcare Experience







TM Capital's Healthcare Industry Contacts



James McLaren Managing Director jmclaren@tmcapital.com 212.809.1414



Michael Goldman Managing Director mgoldman@tmcapital.com 212.809.1419



John Dean Director jdean@tmcapital.com 404.995.6234



Paul Smolevitz
Managing Director
psmolevitz@tmcapital.com
212.809.1416



Josh Mastracci Director jmastracci@tmcapital.com 404.924.4562



Steve Hunter Managing Director, Sponsor Coverage shunter@tmcapital.com 404.995.6232

ABOUT TM CAPITAL, A DIVISION OF JANNEY

FOUNDED IN 1989 AND NOW PART OF JANNEY MONTGOMERY SCOTT, TM CAPITAL IS THE CLIENT-FIRST INVESTMENT BANKING TEAM ADVISING INDUSTRY-LEADING COMPANIES ACROSS NORTH AMERICA AND AROUND THE WORLD. IN EVERYTHING WE DO, OUR PROFESSIONALS SHARE A RELENTLESS COMMITMENT TO ENGINEERING EXTRAORDINARY OUTCOMES WITH AN UNMATCHED STANDARD OF CLIENT CARE. OVER THE LAST THREE DECADES, WE HAVE COMPLETED NEARLY 450 TRANSACTIONS WITH A COMBINED VALUE OF \$30 BILLION. WITH OFFICES IN ATLANTA, BOSTON AND NEW YORK, OUR MISSION CRITICAL CAPABILITIES INCLUDE: COMPLEX MERGERS AND ACQUISITIONS; DEBT AND EQUITY FINANCINGS; MINORITY AND MAJORITY RECAPITALIZATIONS; RESTRUCTURINGS; AND BOARD ADVISORY SERVICES. TM CAPITAL IS ALSO A MEMBER OF OAKLINS, THE WORLD'S MOST EXPERIENCED MID-MARKET M&A ADVISOR, WITH OVER 850 PROFESSIONALS AND DEDICATED INDUSTRY TEAMS IN MORE THAN 45 COUNTRIES, HAVING CLOSED 1,700 TRANSACTIONS IN THE PAST FIVE YEARS. FOR MORE INFORMATION, PLEASE VISIT WWW.TMCAPITAL.COM.

ABOUT JANNE

JANNEY MONTGOMERY SCOTT LLC IS A LEADING FULL-SERVICE INVESTMENT BANKING AND FINANCIAL SERVICES FIRM SERVING INDIVIDUAL, CORPORATE, INSTITUTIONAL AND GOVERNMENT CLIENTS. JANNEY IS AN INDEPENDENTLY OPERATED SUBSIDIARY OF THE PENN MUTUAL LIFE INSURANCE COMPANY, ONE OF THE 15 LARGEST MUTUAL INSURANCE COMPANIES IN THE NATION, AND IS A MEMBER OF THE NEW YORK STOCK EXCHANGE, FINANCIAL INDUSTRY REGULATORY AUTHORITY AND THE SECURITIES INVESTOR PROTECTION CORPORATION.

THIS COMMUNICATION IS THE INTELLECTUAL PROPERTY OF TM CAPITAL, A DIVISION OF JANNEY AND MAY NOT BE REPRODUCED, DISTRIBUTED, OR PUBLISHED BY ANY PERSON FOR ANY PURPOSE WITHOUT JANNEY'S EXPRESS PRIOR CONSENT.

DISCLAIMER: This communication has been created by the Investment Banking Department of Janney Montgomery Scott LLC ("Janney") and is to be used for informational purposes only. It is not a product of Janney's Research Department. The information presented herein is taken from sources believed to be reliable but is not guaranteed by Janney as to its accuracy or completeness and is subject to change. The views expressed in this communication reflect the personal views of the author(s) regarding the subject securities and issuers and may differ with those of Janney or Janney's Research Department. This communication shall not constitute a solicitation or offer to purchase or sell a security. This communication is intended for Institutional Use Only, not for retail investors, and should not be distributed, forwarded, or otherwise disseminated. Nothing in this material should be construed as tax, legal, or accounting advice. Please consult your own tax, legal, and accounting professionals. Member: NYSE, FINRA, SIPC.