

HEALTHCARE MONTHLY

DECEMBER 2024

Our healthcare team architects market-defining outcomes for some of the most innovative medical device, life science and diagnostics, healthcare services and pharmaceutical companies in the world.

BioTech / Pharma Healthcare Services

Life Sciences / Diagnostics

Medical Devices

HEADLINE TRANSACTIONS

TADGET

ACQUIROR

ACQUISITION SYNOPSIS





- Cencora Inc (NYSE: COR) has entered a definitive agreement to acquire Retina Consultants of America from Webster Equity Partners
- Retina Consultants of America is an ophthalmology management services organization with nearly 300 retina specialists across 23 states providing surgical and clinical ophthalmology medical services
- Cencora is a US-based wholesale distributor of pharmaceutical products and related healthcare services Total Consideration: \$4.6 billion cash; \$500 million earnout





- Cardinal Health Inc (NYSE: CAH) has entered a definitive agreement to acquire GI Alliance from a combination of physician owners and funds
 managed by affiliates of Apollo (NYSE: APO)
- GI Alliance is a gastroenterology management services organization with over 900 physicians across 345 practice locations in 20 states, supporting the continuum of gastroenterology care, anesthesiology, pathology, infusion, radiology and clinical research
- Cardinal Health is a healthcare services company providing pharmaceutical distribution, packaging & repackaging, retail pharmacy
 franchising, healthcare information systems and supply chain management services
- Total Consideration: \$2.8 billion cash





- Ampersand Capital Partners LLC and GHO Capital Partners LLP have entered a definitive agreement to acquire Avid Bioservices, Inc (NASD: CDMO)
- Avid Bioservices is a dedicated biologics CDMO providing process development, CGMP clinical and commercial manufacturing services for the biotechnology and biopharmaceutical industries
- · Ampersand Capital Partners is a middle-market private equity firm with \$3 billion of assets under management
- · GHO Capital Partners is a specialist healthcare investment advisor based in London with \$6 billion of assets under management
- Total Consideration: \$1.1 billion cash
- Per Share Price Premium (20-day average): 21.9%





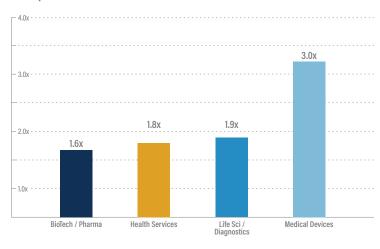


- Cardinal Health Inc (NYSE: CAH) has entered a definitive agreement to acquire North Coast Medical Supply LLC, doing business as Advanced Diabetes Supply Group, from Court Square Capital Management LP
- Advanced Diabetes Supply is a national distributor of durable medical equipment specializing in home delivery of diabetes products, including
 glucose meters, insulin pumps and testing supplies, to nearly 500,000 patients in the US
- Cardinal Health is a healthcare services company providing pharmaceutical distribution, packaging & repackaging, retail pharmacy
 franchising, healthcare information systems and supply chain management services
- Total Consideration: \$1.1 billion cash

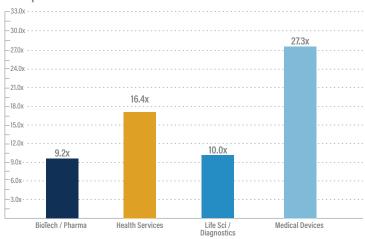


HEALTHCARE GROWTH & VALUATION TRENDS

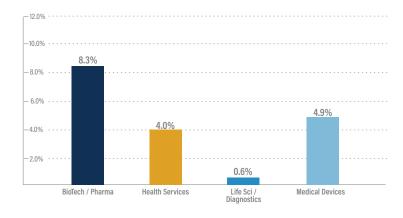
Enterprise Value / LTM Revenue



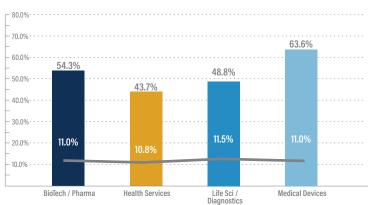
Enterprise Value / LTM EBITDA



LTM Revenue Growth

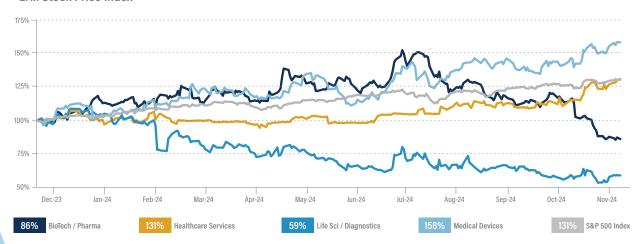


LTM Gross and EBITDA Margins*



*EBITDA Margins shown as the gray line.

LTM Stock Price Index





SELECTED HEALTHCARE TRANSACTIONS

Target	Acquiror	BioTech / Pharma Transactions
Poseida Therapeutics Inc. (NASD: PSTX)	Dr. Reddy's Laboratories Ltd (BOM: 500124)	Poseida is a clinical stage biopharmaceutical company developing a pipeline of therapies targeting multiple myeloma, blood cancer and acute myeloid leukemia, among othersīotal Consideration: \$927 million cash; \$482 million earnout Per Share Price Premium (one day prior): 39.3%
Kate Therapeutics, Inc.	Collegium Pharmaceutical Inc (NAS: COLL)	Kate is preclinical biotechnology company developing gene therapies to treat several types of muscular dystrophy Total Consideration: \$1.1 billion cash & earnout
Biotheus, Inc	BioNTech SE (NASD: BNTX)	Biotheus manufactures monoclonal antibodies, recombinant proteins and peptide biopharmaceuticals and develops a platform for antibody discovery, engineering and screening in drug assessment Total Consideration: \$800 million cash; up to \$150 million earnout
Target	Acquiror	Life Sci / Diagnostics Transactions
Ambry Genetics Corp (Konica Minolta Inc (TSE: 4902))	Tempus Al Inc (NASD: TEM)	Ambry Genetics provides clinical diagnostics testing services for genetic diseases, providing customizable sequencing, genotyping and microarray services Total Consideration: \$375 million cash; \$225 million
		equity
Praia Health, Inc.	Laboratory Corp of America Holdings (NYSE: LH)	Praia Health is a digital health platform enabling patients to easily schedule lab tests ordered by their physicians and find the closest appropriate testing facility

Target	Acquiror	Health Services Transactions
Twiage LLC	TigerConnect Inc (Vista Equity Partners Management, LLC)	Twiage is a health technology company providing communication workflows between EMS and hospital emergency departments
Mission Autism Clinics (Seven Isles Capital LLC)	Helping Hands Family (Zenyth Advisors LLC)	Mission Autism Clinics is a Pennsylvania-based network of 12 behavioral health clinics offering evidence-based ABA therapy and personalized care
AYA Medical Spa	Eagle Merchant Partners, LLC	AYA Medical Spa is a multi-unit concept in Atlanta and Dallas, delivering aesthetic services including neurotoxin and filler injections, clinical skin treatments, laser hair removal and premium retail skincare products
Target	Acquiror	Medical Device Transactions
Performance Home Medical LLC	Grant Avenue Capital LLC	Performance Home Medical specializes in providing sleep therapy and home oxygen equipment Total Consideration: \$55 million cash
TEAM Technologies, Inc (Clearlake Capital Group)	Arlington Capital Partners	TEAM Technologies manufactures essential healthcare products and provides a broad array of outsourced design services to medical device and pharmaceutical OEMs
Cortex, Inc. (Ajax Health LLC)	Boston Scientific Corp. (NYSE: BSX)	Cortex developed the OptiMap™ system: a basket catheter and proprietary algorithm used to analyze electrogram signals in patients with atrial fibrillation for the misfires that cause irregular heartbeats

Selected TM Capital Healthcare Experience







TM Capital's Healthcare Industry Contacts



James McLaren Managing Director jmclaren@tmcapital.com 212.809.1414



Michael Goldman Managing Director mgoldman@tmcapital.com 212.809.1419



John Dean Director jdean@tmcapital.com 404.995.6234



Paul Smolevitz Managing Director psmolevitz@tmcapital.com 212.809.1416



Josh Mastracci Director jmastracci@tmcapital.com 404.924.4562



Steve Hunter Managing Director, Sponsor Coverage shunter@tmcapital.com 404.995.6232

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