

TECHNOLOGY MONTHLY

FEBRUARY 2025

Our technology & tech-enabled services practice advises leading private and publicly traded technology companies including many of the world's most respected IT consulting, managed services, technical staffing and enterprise software providers.

ITS

Offshore ITS

Managed Services

IT Staffing

VAR

HEADLINE TRANSACTIONS

TARGET

ACQUIROR

ACQUISITION SYNOPSIS



CYBERLINKASP

- CyberlinkASP, a Seaport Capital-backed provider of advanced cloud and managed IT solutions offering remote monitoring, endpoint security and network management solutions, acquired Cosentus Technology Services, a revenue cycle management company
- Cosentus Technology Services, founded in 1997, is a revenue cycle management company specializing in medical billing, coding, practice management and AI-powered software solutions for healthcare providers



- Revelstoke Capital, a growth-focused private equity firm specializing in healthcare services and healthcare technology, acquired Omega Systems, a Pflingsten Partners-backed managed services provider
- Omega Systems, founded in 2004, is a managed services provider offering IT support, cybersecurity, compliance and cloud services, primarily serving clients in healthcare, financial services and government



Berkshire Partners



- Thrive, received an investment from new investor, Berkshire Partners, a PE firm focused on investing in growing companies across the healthcare and technology sectors, and existing investor, Court Square Capital Partners, a middle-market PE firm specializing in investments in the business services and technology sectors, enabling the Company's founding investor, MC Partners, to sell its remaining stake
- Thrive, founded in 2000, is a NextGen managed services provider specializing in application enablement, optimization and cybersecurity



- CoreX, a NewSpring Capital-backed ServiceNow consultancy focused on transforming business operations through ServiceNow-connected, workflow-driven solutions, acquired Volteo Digital, an Elite ServiceNow partner and implementation provider
- Volteo Digital, founded in 2013, is an Elite ServiceNow partner specializing in complex ServiceNow implementations including ITOM, CMBD and Customer & Field Service Management for clients across Latin American and Europe



- Ridgemont Equity Partners, a middle-market private equity firm that specializes in providing buyout and growth capital to industry-leading companies across the business and tech-enabled services sector, acquired Strata Information Group, a Fort Point Partners-backed IT services provider
- Strata Information Group, founded in 1985, is a leading provider of IT services for higher education institutions offering technology consulting solutions such as software implementation, cloud migration, digital transformation, cybersecurity and database administration



- IBM, a global leader in hybrid cloud, AI and consulting services offering digital transformation, data insights and business process optimization solutions, acquired Applications Software Technology, a Recognize Partners-backed global Oracle technologies consultancy
- Applications Software Technology, founded in 1996, is a global Oracle consultancy specializing in Oracle Cloud applications including ERP, HCM and CPQ, with expertise in business process design, cloud deployment and public sector solutions



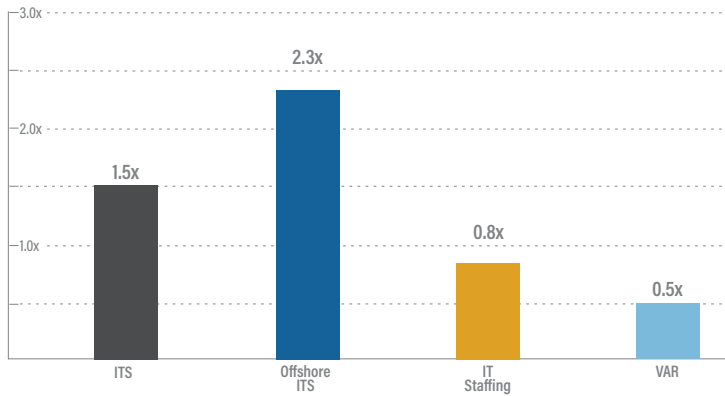
- H.I.G. Capital, a global private equity and alternative assets investment firm focused on providing capital to small and medium-sized businesses, acquired Quisitive, a leading technology services provider and a premier Microsoft partner, for C\$169.1 million equity value in a take-private transaction
- Quisitive, founded in 2010, is a global Microsoft partner specializing in cloud computing, AI, data analytics, application development and digital transformation solutions to help enterprises innovate and drive growth using the Microsoft platform

Managed Services

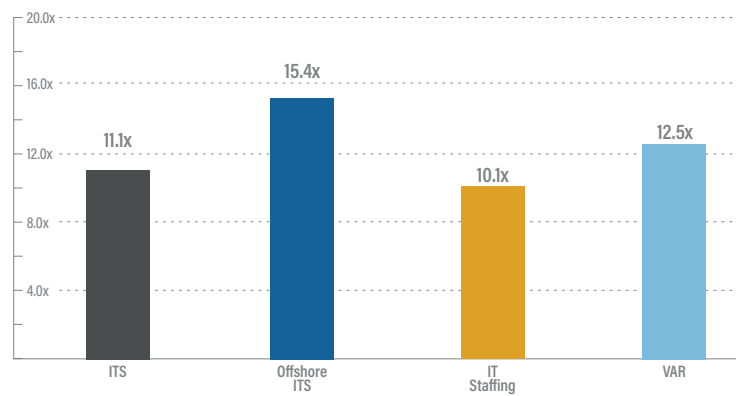
IT Services

TECHNOLOGY GROWTH & VALUATION TRENDS

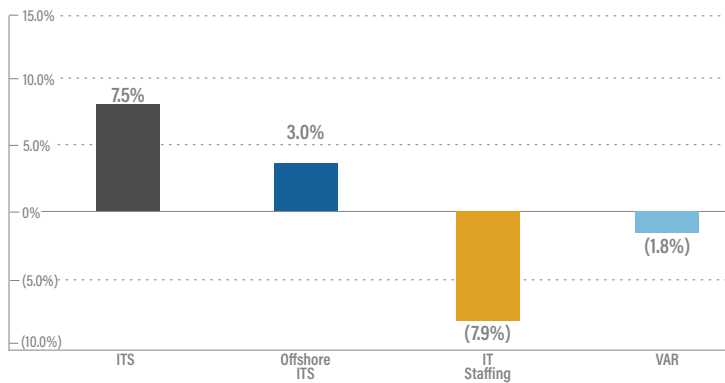
Enterprise Value / LTM Revenue



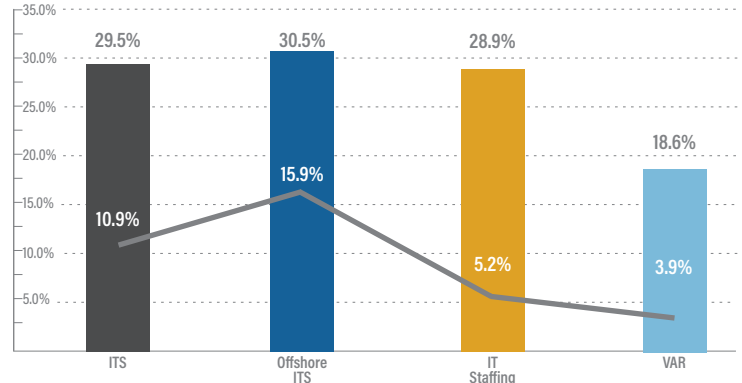
Enterprise Value / LTM EBITDA



LTM Revenue Growth

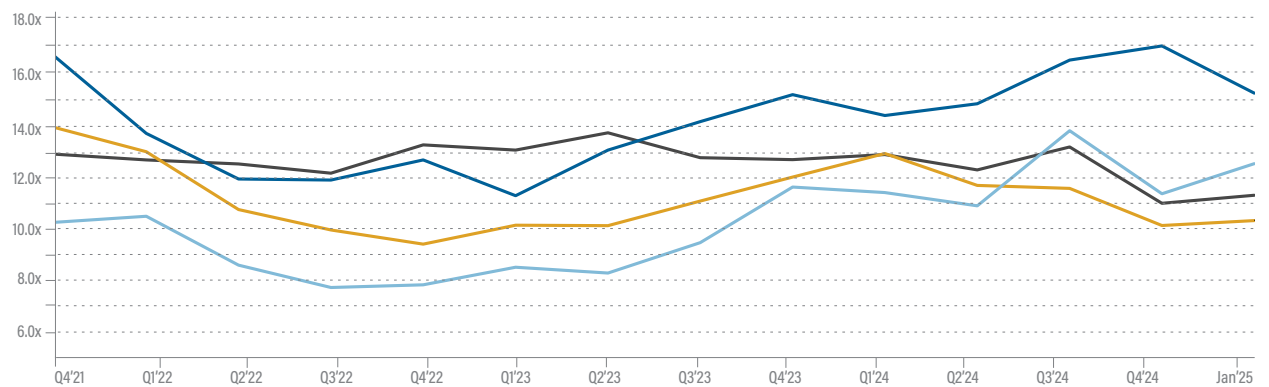


LTM Gross & EBITDA Margin*



*EBITDA Margins shown as the gray line.

TEV / EBITDA



11.1x ITS 15.4x Offshore ITS 10.1x IT Staffing 12.5x VAR






SELECTED TECHNOLOGY TRANSACTIONS

Ann. Date	Sector	Acquiror	Target	Enterprise Value	Acquisition Synopsis
1/30/2025	IT Services	Lovelytics, LLC	Datalytics	NA	<ul style="list-style-type: none"> Lovelytics, a Interlock Equity-backed data, AI and analytics consulting firm specializing in advanced solutions within the Databricks ecosystem, acquired Datalytics, expanding its global presence and strengthening its expertise in Databricks Data Intelligence Platform migrations Datalytics, founded in 2007, is a leading data & AI consulting firm specializing in data strategy, engineering, machine learning and governance
1/29/2025	IT Services	CGI Inc.	BJSS Ltd	NA	<ul style="list-style-type: none"> CGI Inc., one of the largest independent IT and business consulting services firm globally, providing strategic consulting, systems integration, managed services and intellectual property solutions, acquired BJSS, accelerating its UK-wide expansion and deepening its presence across key commercial industry sectors BJSS, founded in 1993, is a UK-based technology and engineering consultancy specializing in technology strategy, software engineering, customer experience design, AI, data and cloud solutions
1/20/2025	Managed Services	TIMETOACT GROUP GmbH	beBOLD GmbH	NA	<ul style="list-style-type: none"> TIMETOACT Group, a leading IT services provider specializing in cloud transformation, data, software and system engineering offering tailored solutions to increase agility and efficiency, acquired beBOLD, strengthening its cloud transformation capabilities beBOLD, founded in 2017, is a consultancy specializing in cloud transformation and digital innovation offering strategic and technical expertise for cloud strategy, migration, security, compliance and governance
1/17/2025	IT Services	Pathways Consulting Group	Sollus	NA	<ul style="list-style-type: none"> Pathways Consulting Group, a ServiceNow Elite Partner specialized in delivering high-quality, personalized ServiceNow solutions to drive digital transformation and efficiency, merged with Sollus, creating a stronger, more innovative ServiceNow powerhouse that addresses market gaps by combining their expertise and offering dedicated in-house solutions Sollus, founded in 2010, is a consulting firm specializing in ServiceNow solutions offering expertise in digital transformation and IT service management
1/16/2025	IT Services	Inherent SAS	Devensys Cybersecurity SAS	NA	<ul style="list-style-type: none"> Inherent Group, a Keensight Capital-backed B2B cloud and connectivity services provider offering a wide range of IT solutions including cybersecurity, telecommunications and cloud services, acquired Devensys Cybersecurity, strengthening and expanding its cybersecurity operations Devensys Cybersecurity, founded in 2013, is a cybersecurity firm specializing in offensive and defensive security services including penetration testing, security operations center monitoring, incident response and training
1/14/2025	IT Services	The North Highland Company, Inc.	Bridge Strategy & Technology Consulting LLC	NA	<ul style="list-style-type: none"> The North Highland Company, a Omers Private Equity-backed change and transformation consultancy specializing in strategy, data, digital and workforce solutions, acquired The Bridge, enhancing its technology and digital transformation capabilities The Bridge, founded in 2014, is a full-service technology and strategy consultancy specializing in data, AI, cloud and digital experience solutions
1/13/2025	IT Services	M/C Partners	MorganFranklin Cyber	NA	<ul style="list-style-type: none"> M/C Partners, a private equity firm focused on making investments in middle market companies within the digital infrastructure and technology services sectors, acquired MorganFranklin Cyber, supporting its growth to scale operations in the rapidly expanding cybersecurity market MorganFranklin Cyber, founded in 2005 as part of MorganFranklin Consulting's cybersecurity practice, is a global professional services firm specializing in cybersecurity solutions including incident response, risk management and identity access management
1/13/2025	Managed Services	Valeo Networks Inc.	Verus Technology Solutions, Inc.	NA	<ul style="list-style-type: none"> Valeo Networks, a managed security service provider offering cybersecurity, compliance, cloud, network infrastructure and managed IT services, acquired Verus Technology Solutions, strategically expanding its presence in the Bay Area market and enhancing its service portfolio Verus Technology Solutions, founded in 2013, is a managed service provider specializing in innovative IT solutions including Robotic Process Automation (RPA), with expertise in the financial, AEC and legal sectors
1/9/2025	IT Staffing	The CSI Companies, Inc.	Medsys Group LLC	NA	<ul style="list-style-type: none"> CSI Companies, a subsidiary of Recruit Holdings and a leading provider of staffing, consulting and workforce management services specializing in the healthcare IT industry, acquired MedSys Group, expanding its expertise in healthcare IT consulting and enhancing its capabilities in the market MedSys Group, founded in 1995, is a healthcare IT consulting firm specialized in solving complex IT challenges and optimizing solutions to improve patient care and system integration for healthcare organizations
1/2/2025	IT Services	Cre8tive Technology and Design LLC	EpiCenter ERP	NA	<ul style="list-style-type: none"> Cre8tive Technology and Design, a Petra Capital Partners-backed provider of ERP technology solutions for manufacturing and distribution specializing in Epicor ERP implementation, acquired EpiCenter, enhancing its operational capabilities and broadening its service offerings EpiCenter, founded in 2008, is a provider of ERP services and solutions specialized in helping manufacturing businesses optimize and improve efficiency through comprehensive technology and industry expertise

Selected TM Capital Technology Experience



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